Andy Kilner
CTO & Co-Founder
@gnublade

After Andy and James met in 2013, Andy knew that peer-to-peer energy was the next big thing he could make happen. Open Utility formalised from a name into a mission, and Andy developed the basic code for peer-to-peer energy technology into the groundbreaking matching engine that powers Piclo today.

To date, Andy and his co-founders have grown the team to 9 people, including developers, designers, sales and marketing members. They have secured secured £800k in funding, including a £310K grant from the Department of Energy and Climate Change's Energy Entrepreneurs Fund.

The startup has also gathered a number of accolades since inception. Open Utility has been named Startup of the Year in the Initiate Awards at European Utility Week 2015, and in 2014, announced as one of the 2014 Nominet Trust 100, Green Startup to Watch 2014 by Greenwise Business, and "Rising Star 2014" by Founders Forum for Good.

Andy has more than 14 years experience working on projects around big data, scalability and distributed systems. He founded his first company, Qustom, in 2005. Qustom offered a membership database and online e-voting system for a student union serving over 30,000 members.

He brings this experience to his day-to-day activities at Open Utility. As a co-founder, Andy is focused on making the company's approach and solutions scalable, while helping direct the company's business strategy and long-term vision.

For Andy, the vision sees Open Utility transform the centralised energy model into a decentralised, clean and resilient energy system. He's careful to keep Open Utility practicing what it preaches - he's interested in not just building a company that specialises in local peer-to-peer matching, but one that is a decentralised organisation itself.

Speaker Topics

Andy is available to speak at technology and energy events. He brings a data-driven and insightful perspective to various topics:

- The Piclo Engine
- Continuous deployment
- Responsive organisations and building a scalable company
- Entrepreneurship